

Perfect Competition

Major Points

- Focus on firm behavior
- Choices when prices are exogenous
- profit maximization constrained by technology
 - calculate input demands
 - comparative statics
 - conclusions about individual firm behavior
- Aggregate to market
 - market dynamics

Types of Firms

- Proprietorship, e.g. family business
- Partnership, e.g. law, accounting practice
- Corporation
 - limited liability by shareholders
 - legal “person”
 - managed by agents of shareholders
- Non-profit corporation
 - only certain activities achieve tax free status

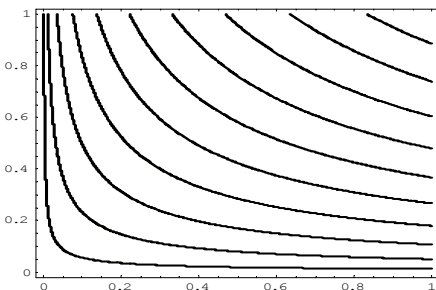
Organizational Form

- Proprietorship: decisions made by owner
- Partnership: voting and negotiation
- Corporation: delegation
 - shareholders elect board
 - board chooses management
 - management makes most decisions
 - some large decisions require board vote
 - “separation of ownership and control”

Production Functions

- Focus on a single output
- Cobb-Douglas
$$f(x_1, x_2, \dots, x_n) = a_0 x_1^{a_1} x_2^{a_2} \dots x_n^{a_n}$$
- Fixed proportions
$$f(x_1, x_2, \dots, x_n) = \text{Min} \{a_1 x_1, a_2 x_2, \dots, a_n x_n\}$$
 - Perfect complements
- Perfect Substitutes arises when the components enter additively

Cobb-Douglas Isoquants



Marginal Product

- Marginal product of capital is $\frac{\partial f}{\partial K}(K, L)$
- Will sometimes denote $f_K = f_1 = \frac{\partial f}{\partial K}(K, L)$
- Some inputs more readily changed than others
- Suppose L changed in short-run, K in long-run

Complements and Substitutes

- Increasing amount of a complement increases productivity of another input:

$$\frac{\partial^2 f}{\partial K \partial L} > 0$$

- Substitutes

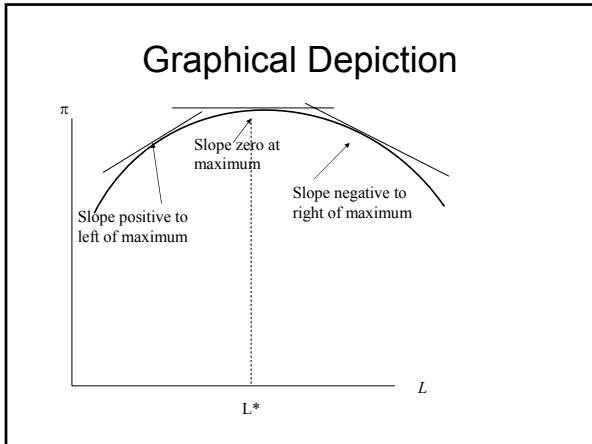
$$\frac{\partial^2 f}{\partial K \partial L} < 0$$

Short Run Profit Maximization

$$\pi = pF(K, L) - rK - wL.$$

$$0 = \frac{\partial \pi}{\partial L} = p \frac{\partial F}{\partial L}(K, L^*) - w. \quad \bullet \text{ FOC}$$

$$0 \geq \frac{\partial^2 \pi}{(\partial L)^2} = p \frac{\partial^2 F}{(\partial L)^2}(K, L^*). \quad \bullet \text{ SOC}$$



Short-run Effect of a Wage Increase

$$0 = p \frac{\partial^2 F}{(\partial L)^2}(K, L^*(w)) L^*(w) - 1,$$

$$L^*(w) = \frac{1}{p \frac{\partial^2 F}{(\partial L)^2}(K, L^*(w))} \leq 0.$$

- ### Aside: Revealed Preference
- Revealed preference is a powerful technique to prove comparative statics
 - Works without assumptions about continuity or differentiability
 - Suppose $w_1 < w_2$ are two wage levels
 - The entrepreneur chooses L_1 when the wage is w_1 and L_2 when the wage is w_2

Revealed Preference Proof

Prefer L_1 to L_2 when wage = w_1

$$pf(K, L_1) - rK - w_1 L_1 \geq pf(K, L_2) - rK - w_1 L_2$$

Prefer L_2 to L_1 when wage = w_2

$$pf(K, L_2) - rK - w_2 L_2 \geq pf(K, L_1) - rK - w_2 L_1.$$

Sum these two

$$pf(K, L_1) - rK - w_1 L_1 + pf(K, L_2) - rK - w_2 L_2 \geq$$

$$pf(K, L_1) - rK - w_2 L_1 + pf(K, L_2) - rK - w_1 L_2$$

Revealed Preference, Cont'd

- Cancel terms to obtain

$$-w_1 L_1 - w_2 L_2 \geq -w_2 L_1 - w_1 L_2$$

or

$$(w_1 - w_2)(L_2 - L_1) \geq 0.$$

- Revealed preference shows that profit maximization implies L falls as w rises.

Comparative Statics

- What happens to L as K rises?

$$L'(K) = \frac{-\frac{\partial^2 F}{\partial K \partial L}(K, L^*(K))}{\frac{\partial^2 F}{(\partial L)^2}(K, L^*(K))}.$$

- Thus, L rises if L and K are complements, and falls if substitutes

Applications

- Computers use has reduced demand for secretarial services (substitutes)
- Increased technology generally has increased demand for high-skill workers (complements)
- Capital often substitutes for simple labor (tractors, water pipes) and complements skilled labor (operating machines)

Shadow Value

- Constraints can be translated into prices
- Marginal value of relaxing a constraint is known as *shadow value*
- Marginal cost of fixed capital

$$\frac{d\pi(K, L^*(K))}{dK} = \frac{\partial\pi(K, L^*)}{\partial K} = p \frac{\partial F}{\partial K}(K, L^*) - r$$

- May be negative if too much capital

Cost Minimization

- Profit maximization requires minimizing cost
- Cost minimization for fixed output

$$c(y) = \text{Min } wL + rK$$

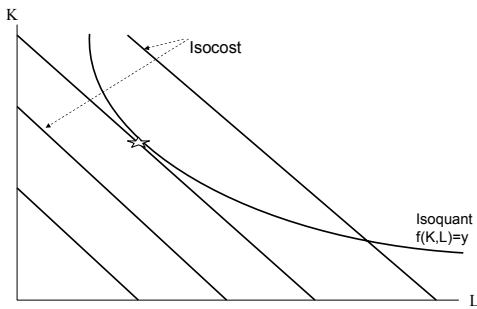
$$\text{subject to } f(K, L) = y$$

Cost Minimization, Continued

- Profit maximization:
- $\max py - (wL + rK)$ s.t. $f(K, L) = y$
- For given y , this is equivalent to minimizing cost.
- Cost minimization equation:

$$-\frac{\partial f / \partial L}{\partial f / \partial K} = \frac{dK}{dL} \Big|_{f(K,L)=y} = -\frac{w}{r}$$

Cost Min Diagram



Short-run Costs

- Short-run total cost
 - L varies, K does not
- Short-run marginal cost
 - Derivative of cost with respect to output
- Short-run average cost
 - average over output
 - infinite at zero, due to fixed costs
- Short-run average variable cost
 - average over output, omits fixed costs

Long-run costs

- Long-run average cost
 - increasing if diseconomy of scale
 - decreasing if economy of scale

- Scale economy if, for $\lambda > 1$,
 $f(\lambda x_1, \lambda x_2, \dots, \lambda x_n) > \lambda f(x_1, x_2, \dots, x_n)$

$$\begin{aligned} AVC(\lambda) &= \frac{w_1 \lambda x_1 + w_2 \lambda x_2 + \dots + w_n \lambda x_n}{f(\lambda x_1, \lambda x_2, \dots, \lambda x_n)} \\ &= \frac{\lambda f(x_1, x_2, \dots, x_n)}{f(\lambda x_1, \lambda x_2, \dots, \lambda x_n)} AVC(1) \end{aligned}$$

Aside: Distribution of Profits with Constant Returns to Scale

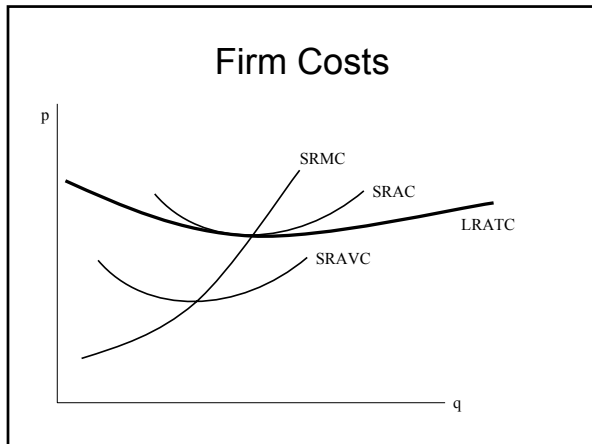
$$\begin{aligned} x_1 \frac{\partial f}{\partial x_1} + x_2 \frac{\partial f}{\partial x_2} + \dots + x_n \frac{\partial f}{\partial x_n} &= \frac{d}{d\lambda} f(\lambda x_1, \lambda x_2, \dots, \lambda x_n) \Big|_{\lambda \rightarrow 1} = \\ = \lim_{\lambda \rightarrow 1} \frac{f(\lambda x_1, \lambda x_2, \dots, \lambda x_n) - f(x_1, x_2, \dots, x_n)}{\lambda - 1} &= f(x_1, x_2, \dots, x_n) \end{aligned}$$

- Thus, paying inputs their marginal product uses up the output exactly under constant returns to scale.
- Permits efficient decentralization of firm using prices

Distribution of Profits with Increasing Returns to Scale

$$\begin{aligned} x_1 \frac{\partial f}{\partial x_1} + x_2 \frac{\partial f}{\partial x_2} + \dots + x_n \frac{\partial f}{\partial x_n} &= \frac{d}{d\lambda} f(\lambda x_1, \lambda x_2, \dots, \lambda x_n) \Big|_{\lambda \rightarrow 1} = \\ = \lim_{\lambda \rightarrow 1} \frac{f(\lambda x_1, \lambda x_2, \dots, \lambda x_n) - f(x_1, x_2, \dots, x_n)}{\lambda - 1} &\geq f(x_1, x_2, \dots, x_n) \end{aligned}$$

- Paying inputs their marginal product uses is not generally feasible
- Requires centralization of operations

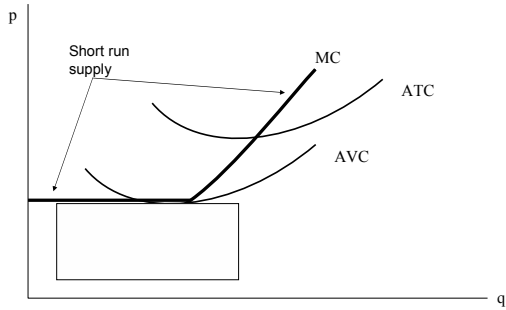


Min AC implies MC=AC

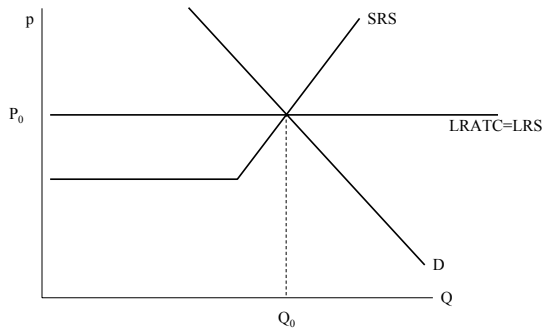
$$0 = \frac{d}{dq} \frac{C(q)}{q} = \frac{C'(q)}{q} - \frac{C(q)}{q^2} \Rightarrow C'(q) = \frac{C(q)}{q}$$

- ### Shut down
- Firm shuts down when price < average cost
 - Firm shuts down in short run when price < short run average cost = min average variable cost
 - Firm exits in long run when price < long run average cost = min average total cost

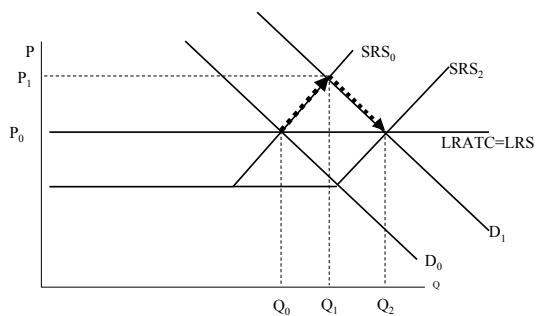
Firm Reaction to Price Changes



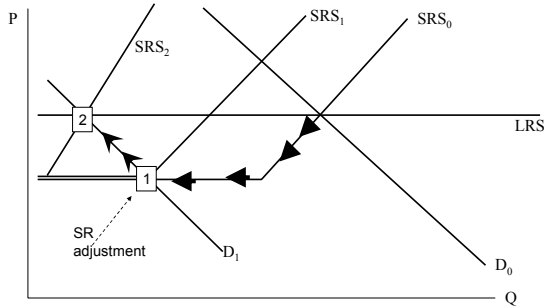
Long-run Equilibrium



Increase in Demand



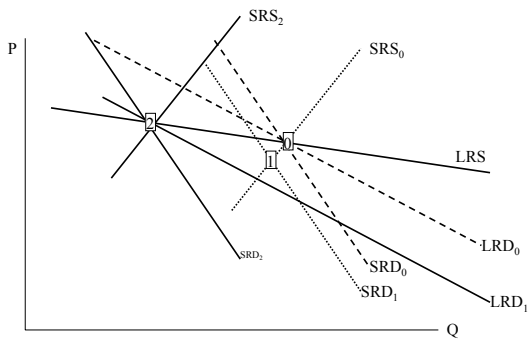
Large Decrease in Demand

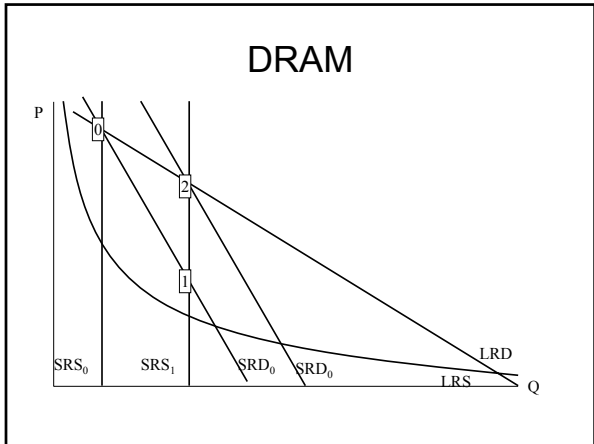


External Economy of Scale

- The size of the industry may affect individual firm costs
 - economy of scale in input supply
 - bidding up price of scarce input
- External economy of scale means LRATC is decreasing in

General Long-run Dynamics





- ### Markets
- University Education
 - Housing
 - Electric cars
 - Energy
 - Portable music players
